

**VENUE, DATE, TIME & PRICE 2023**

Oslo: 19 June  
 Time: 09.00–16.00  
 Members: NOK 5,500  
 Others: NOK 6,900

*Price includes lunch, course material and course certificate.*

## SHIP FINANCE IN ONE DAY

PERSPECTIVES & KEY ELEMENTS - PRACTICAL EXERCISES

### OBJECTIVE

The purpose of this 1 day course is to give the participants knowledge and understanding of ship finance. How do shipping companies manage their capital and finance their ships? The high risks and values involved when operating ships are reflected by complex financing schemes and loan agreements with extensive covenants. We introduce the shipping segments, the banks and key elements as Character, capacity and Capital. We perform asset valuations and cash flow analysis under Voyage & Time Charter Parties.

### TOPICS TO BE DISCUSSED

- Ship segments
- Shipping banks
- Guarantee Institutions
- Micro & Macro Perspectives
- Cash Flow Analysis
- 3 C's: Character, Capacity & Capital
- Risks & Liabilities
- Practical Case Work
- Discussion

### TARGET GROUP

The target group for this course is all employees in the shipping industry, those working in related industries, as well as those taking an interest in shipping and who are eager to understand the financing aspect of shipping. Our ambition is to develop an understanding of ship finance & core commercial demands as well as lenders requiring Environmental and Social Governance by ship owners and operators.

This knowledge is valuable for a variety of employees. Whether you work within ship management, chartering, finance & accounting, or other functions within the maritime industry cluster, such as classification, banking, P&I, / H&M insurance, etcetera.

**EXPERT PRESENTS A BUSINESS CASE**

**Ms Claire K. Eide**  
**BNP Paribas**  
**Director Client Relationships**  
**Shipping & Offshore, Northern Europe**

Holding an MSc in Finance from Strathclyde Business School (2007), Claire has worked with shipping and offshore clients and complex financial structures since 2006. Then she became a credit analyst before being appointed as director and relationship manager in January 2022.




**COURSE RESPONSIBLE & LECTURERS**

**Mr Tor Erik Jensen** is a legal professional and Assistant Professor at the University of South-Eastern Norway (USN) and visiting lecturer at BI Norwegian Business School and abroad.

**Dr Ziaul Haque Munim** is Associate Professor at the University of South-Eastern Norway.

**REGISTRATION on our website**

[www.shippingoffshorenetwork.no](http://www.shippingoffshorenetwork.no)

or by email to [post@shippingoffshorenetwork.no](mailto:post@shippingoffshorenetwork.no)

